

<b>ROLE:</b>	<b>Development Director</b>
<b>SALARY:</b>	<b>€60k per annum</b>
<b>LENGTH OF CONTRACT:</b>	<b>2 years initially with extension (subject to funding)</b>
<b>REPORTING TO:</b>	<b>CEO</b>
<b>LOCATION:</b>	<b>Homeworked or Hybrid.</b>
<b>APPLY TO:</b>	<b><a href="mailto:kmulvey@eeu.antaisce.org">kmulvey@eeu.antaisce.org</a></b>

<b>Closing date for receipt of applications is 13<sup>th</sup> October 2023</b>
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## **About An Taisce**

### **Our Vision**

An Ireland where our environment, natural and built, is actively prioritised and a lasting legacy of sustainability and resilience is ensured.

### **Our Mission**

To maximise appreciation of the interdependence of all elements of the biosphere together with a greater awareness of the damaging impacts of human activity on fragile ecosystems and the built environment.

To educate and advocate on behalf of present and future generations on the important choices we must make in search of a more environmentally sustainable future.

We will adopt a robust, integrated approach that defends the importance of species diversity and living within planetary boundaries.

### **Values**

The values underpinning An Taisce's work include acting with integrity, relying on the best available science, promoting inclusion and community participation at all levels and displaying leadership and courage in pursuing its vision and mission.

### **About the role:**

You will work with the Senior Team, reporting directly to the CEO, to drive revenue growth in An Taisce, developing a network of contacts to research and create new opportunities, and oversee growth projects. You will also be required to develop membership growth across the organisation to support our national profile.

**Key Responsibilities:**

- Review and assess development opportunities within current programmes.
- Identify and propose new opportunities for programme development and collaboration.
- Agree growth and retention targets for key revenue streams
- Identify new revenue streams to enhance An Taisce's funding position.
- Propose and deliver enhancements to existing revenue streams, including CSR, sponsorship, corporate and individual donations.
- Develop and oversee a membership programme that encompasses the whole organization.
- Take a leading role in the development of the An Taisce Branding and Communications strategies

**Minimum Education/ Experience Requirements:**

- 5+ years senior level experience in delivery of behaviour change programmes/environmental education programmes.
- Proven ability to innovate and develop projects.
- Knowledge and practical experience of programme development and delivery.
- Excellent organisation skills.
- Enthusiasm, high level of knowledge and commitment to the subject area.
- Experience of budgeting and financial oversight and governance.
- Excellent communication skills – tailoring communications to suit a mix of audiences.

**How to apply:**

**Please submit a current CV and cover letter outlining your motivation for applying and relevant experience to: [kmulvey@eeu.antaisce.org](mailto:kmulvey@eeu.antaisce.org) by 20<sup>th</sup> October 2023**

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